



**“The Fly & Explore Package” from Explorers’ Edge (Summer 2019)
for Domestic and International guests**

To receive \$100 CDN in spending vouchers, domestic and international visitors must book a flight with Porter Airlines (and provide a flight confirmation number) AND book accommodations (provide a confirmation #) for a minimum of 2-nights’ stay in the region. Vouchers will be waiting for travelers upon check in. See below for important dates.

Accommodation Provider Agreement

This AGREEMENT is between Explorers’ Edge and _____,
the “Accommodation Provider”.

In this Agreement

- i. “us” and “we” refer to Explorers’ Edge.
- ii. “You” and “Your” refers to the Accommodation Provider who signs the Agreement.
- iii. Bolded words are words that we have defined in this Agreement.

Purpose

The popular “Fuel & Fun Package” has been redeveloped to incentivize domestic and international travelers to book a flight on the new Porter Airlines service to Muskoka during the 2019 flying season (June 27 to September 3, running Mondays (Tuesdays on long weekends) and Thursdays).

The new edition is called “The Fly & Explore Package”

The Fly & Explore Package will encourage **commercial air service travelers** to book with you, and for them to additionally visit regional Experience Providers (attractions, dining establishments, etc.) during their stay.

Specifically, the incentive refers to **4 x \$25 Experience Vouchers** to be used “same as cash” and honoured by participating Experience Providers. These vouchers will be provided to participating Accommodations Providers to distribute to COMMERCIAL AIR SERVICE PASSENGER GUESTS ONLY who book for a minimum 2-nights’s stay between June 27 and September 3, 2019, which must be booked between April 8 and August 28, 2019. They must also register for the package on the Great Canadian Wilderness website with their flight confirmation number and their accommodation confirmation number.

This purpose is included as the motivating force behind this Program and this Agreement, but it is not itself part of the Agreement. Please review Terms on Page 2.

TERMS

- 1) As far as is possible, this Agreement is being drafted in ordinary language/plain English. The parties agree that any interpretation of this Agreement must consider context and a purposive approach to interpretation and a literal, strict interpretation is to be avoided.
- 2) This edition of the Fly & Explore Package program is intended to attract visitors arriving to the region via commercial air service to YQA only, and as such should not be marketed to audiences travelling by other means by the Accommodations Provider. Registrants will have to provide a legitimate confirmation number from their accommodation provider as well as their flight confirmation with Porter airlines (**flying into YQA from YTZ**) to be eligible for the package.
- 3) We will provide each **Qualified Booking** with (4) **Experience Vouchers** each in the amount of \$25, but you must note the following:
 - i. One Qualified Booking receives Four Vouchers, regardless of the number of guests in that booking.
 - ii. We must limit our participation in this program to providing Experience Vouchers for the first 200 Qualified Bookings we receive from ALL of the Accommodation Providers, not from each of the Accommodation Providers.
- 4) A “Qualified Booking” is all of the following:
 - i. A booking where the guest(s) have booked with an Accommodation Provider who has signed this Agreement,
 - ii. A booking where the Guest(s) have provided their booking confirmation number directly to Explorers’ Edge via the website www.thegreatcanadianwilderness.com,
 - iii. A booking for two consecutive nights,

- iv. A booking at one **Accommodation Provider**, for a stay that is within Explorers' Edge region,
 - v. A booking for a stay between June 27, 2019 and September 3, 2019,
 - vi. That was booked between April 8, 2019 and August 28, 2019 and,
 - vii. A booking made by a traveler who will arrive to the region via commercial air service into YQA on a Porter Airlines flight and provide their flight confirmation number directly to Explorers' Edge.
- 5) When we receive the booking confirmation number on The Great Canadian Wilderness website and have verified that this is a qualified booking, we will verify the booking with the **Accommodation Provider**. Only then will Explorers' Edge deliver the Vouchers to the **Accommodation Provider**.
- 6) When you receive the Experience Vouchers from us, you agree
- i. to provide the guest with the Vouchers at check-in in the sealed envelope provided;
 - ii. to obtain a signature receipt from the guest on a form provided by Explorers' Edge as evidence that the guest received the applicable Voucher(s); and
 - iii. to remit the receipt to us no later than December 30, 2019.
- 7) If you have any Experience Vouchers on September 5, 2019 AND you do not have a Guest receipt for those Experience Voucher(s), then you agree to either:
- i. Return those Experience Vouchers to us, or
 - ii. Reimburse us for the face value of those Experience Vouchers.
- 8) You agree that we are liable only to the extent of the value of the Experience Vouchers, and even then, only to the Guest who made the Qualified Booking, and not for any cost or loss to you.
- 9) You agree that any Guest entitled to receive Experience Vouchers through this program will receive the Experience Vouchers at the time of check-in, but in all events, no later than the check-out of the Guests for the booking to which the Vouchers were obtained.
- 10) We reserve the right to terminate this program at any time without notice, but we will still be responsible for honouring any outstanding Experience Vouchers.
- 11) Either you or we may refer to this Agreement or to the other party's participation in this program, in any and all promotional or other materials.
- 12) This Agreement shall be governed by and construed in accordance with the laws of the Province of Ontario.

- 13) Any of your questions regarding this Agreement shall be directed to James Murphy, Executive Director, at Explorers' Edge: james@explorersedge.ca
- 14) This Agreement contains the entire agreement between us and you. There are no other agreements written or oral relating to this program. No modification of this Agreement shall be valid unless made in writing and signed by both us and you.
- 15) If either we or you waive any duty of the other under this Agreement, it does not affect the remainder of the Agreement and it does not change any other duty required by this Agreement.

I have read and agree to the terms outlined in the *Summer 2019 Fly & Explore Package Program* and Partnership Agreement.

Signed _____ Date _____

Name and Title _____

Name and Address of Business

Contact telephone number and email during duration of program:

To participate in this program, please return this completed agreement to Erin Smit at Explorers' Edge no later than **Monday, April 8, 2019 at 12pm.**

Email: erin@explorersedge.ca

Fax: (705) 243-0392

Mail: 3-1 Taylor Road, Bracebridge ON, P1L 1S6

Once the agreement is received Explorers' Edge will send you the international campaign link to share only with international audiences if you choose to do so.