

Tourism Statistics Parry Sound District

Tourism Research Unit
Spring 2014



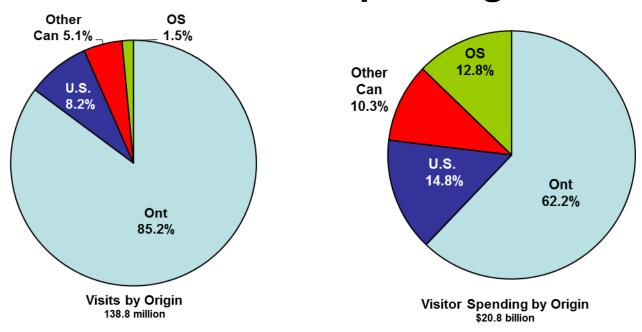
Note: due to changes in Statistics Canada's survey methodology, 2011 domestic data is not comparable to prior years



Ontario Tourism



Visits and Spending

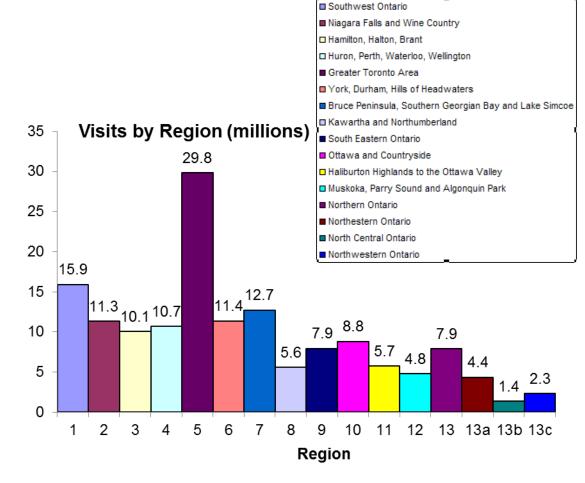


- In 2011, there were 138.8 million visits in Ontario and visitors spent \$20.8 billion
- Ontario residents account for the majority of visits and spending
- U.S. visitors represent 8% of visits and 15% of expenditures
- Overseas visitors account for 2% of visits and 13% of spending



Visits and Spending by Region

| | | - |
|-----------|------------|---------------|
| | | Visitor |
| | Visits | Spending |
| 2011 | (millions) | (\$ billions) |
| Ontario | 138.8 | 20.8 |
| Region 1 | 11.5% | 7.0% |
| Region 2 | 8.2% | 8.0% |
| Region 3 | 7.3% | 3.7% |
| Region 4 | 7.7% | 5.2% |
| Region 5 | 21.5% | 32.3% |
| Region 6 | 8.2% | 4.0% |
| Region 7 | 9.2% | 5.9% |
| Region 8 | 4.0% | 2.3% |
| Region 9 | 5.7% | 3.9% |
| Region 10 | 6.4% | 7.3% |
| Region 11 | 4.1% | 2.1% |
| Region 12 | 3.4% | 2.9% |
| Region 13 | 5.7% | 6.8% |





Ontario Summary

- In 2011, there were 138.8 million visits in Ontario and visitors spent \$20.8 billion
- Ontario residents accounted for the majority of visits (85%) and spending (62%)
- U.S. visitors represented 8% of visits and 15% of expenditures
- Overseas visitors accounted for 2% of visits and 13% of spending
- Region 5 (GTA) is the largest Region representing 22% of visits and 32% of spending
- Visitors spent an average of \$150/trip in Ontario



Ontario Summary

- The largest proportions of expenditures were spent on Transportation (35%) and Food & Beverage (28%)
- 77% of U.S. visitors came from border states with 32% from New York and 29% from Michigan
- Ontario's 9 target overseas markets (U.K., Japan, Germany, France, Mexico, India, China, South Korea and Brazil) represented 51% of overseas visitors to Ontario. The U.K. was by far the leading overseas source market at 16% of overseas visits
- 65% of visits were same-day visits driven by Ontario residents
- Most trips were to visit friends and relatives (46%) or for pleasure (31%)
- The majority of overnight visitors stayed in private homes (65%) except U.S. visitors who are more likely to stay at a hotel/motel (46%)

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Parry Sound District Tourism

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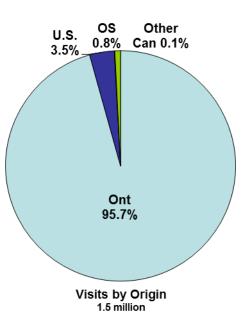
Total Visits and Spending

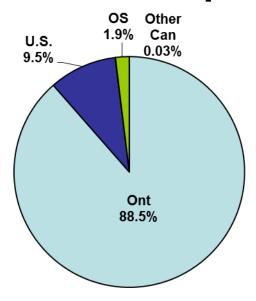
| Region | Visits (millions) | Visitor Spending (\$ billions) |
|--|----------------------|-----------------------------------|
| Ontario | 138.8 | 20.8 |
| Region 12 | 4.8 | 0.6 |
| Region 12 proportion of Total Ontario | 3.4% | 2.9% |
| Parry Sound District | 1.5 | 0.2 |
| PSD proportion of RTO 12 | 31.4% | 29.6% |
| PSD proportion of Ontario | 1.1% | 0.9% |

- In 2011, there were 1.5 million visits to PSD, representing 1% of total visits to Ontario
- Visitors to PSD spent \$177 million, accounting for 1% of total visitor spending in Ontario



Visits and Spending





| Parry Sound District vs. Ontario | Visit Index | Spending Index |
|--|----------------|-------------------|
| Ontario | 112 | 142 |
| U.S. | 42 | 64 |
| Other Canada | 1 | 1 |
| Overseas | 53 | 15 |

Visitor Spending by Origin \$177 million

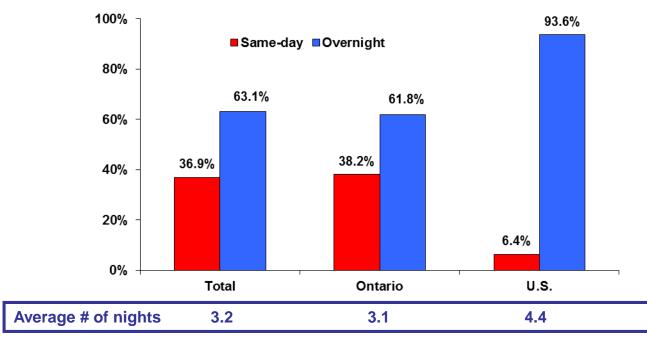
- Ontario residents accounted for the vast majority of visits (96%) and spending (88%)
- U.S. visitors accounted for 4% of visits and 10% of expenditures.
- Visitors from Other Canada made up less than 1% of visits and spending
- Overseas visitors accounted for less than 1% of visits and 2% of spending



Note: analysis by overseas and other Canada origin not included due to small base sizes



Visits by Length of Stay

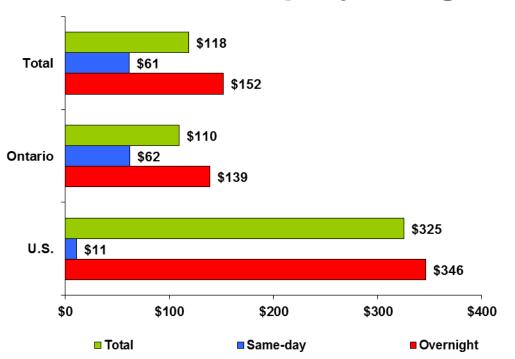


| Parry Sound District vs. Ontario | Length of Stay Index | |
|--|-------------------------|--|
| Same-day | 57 | |
| Overnight | 180 | |
| Avg # nights | 109 | |

- The majority (63%) of visits to Parry Sound District were overnight visits. For comparison, 35% of visits in Ontario were overnight visits
- The average number of nights spent in Parry Sound District was 3.2, slightly above Ontario's average of 2.9 nights



\$/Trip by Length of Stay

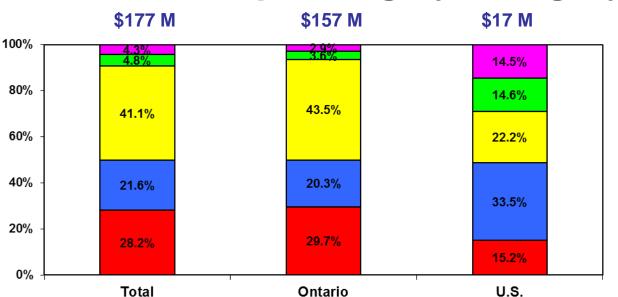


| Parry Sound District vs. Ontario | \$/Trip Index |
|--|---------------|
| Total | 79 |
| Ontario | 100 |
| Other Canada | 15 |
| U.S. | 121 |
| Overseas | 22 |

- Visitors spent an average of \$118/trip in Parry Sound District (\$150/trip for Ontario)
- On average, overnight visitors spent 2.5 times as much as same-day visitors



Spending by Category



| Parry Sound District vs. Ontario | Spending Index |
|--|-------------------|
| Transportation | 80 |
| Accommodation | 141 |
| Food & Beverage | 148 |
| Rec./Entertain. | 58 |
| Retail/Other | 32 |

- Transportation Accommodation Food & Beverage Recreation/Entertainment Retail/Other
- The largest proportions of expenditures were spent on Food & Beverage, Transportation and Accommodations
- Ontario visitors in Parry Sound District spent 64% of their Food & Beverage dollars at stores and 36% at restaurants. This compares to 26% at stores and 74% at restaurants for Ontario visitors travelling anywhere in Ontario



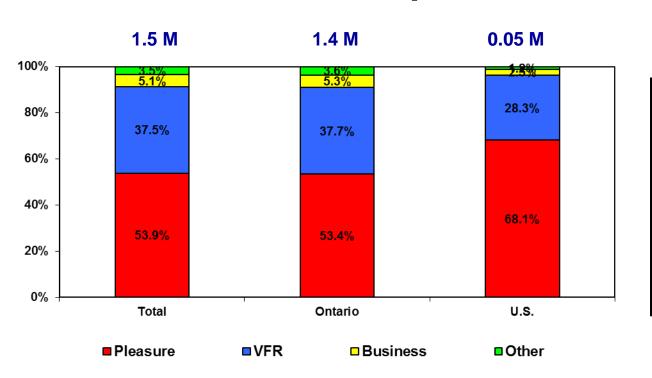
Total Visits by Activity

| Activity | Visits | % of Visits | Activity Index PSD vs Ontario |
|----------------------------------|---------|-------------|-------------------------------------|
| Any Outdoor/Sports Activity | 734,307 | 49.1% | 290 |
| Boating | 478,641 | 32.0% | 650 |
| Fishing | 256,194 | 17.1% | 509 |
| National/Provincial Nature Parks | 129,633 | 8.7% | 259 |
| Golfing | 95,969 | 6.4% | 298 |
| Festivals/Fairs | 61,098 | 4.1% | 232 |
| Cultural Performances | 46,454 | 3.1% | 91 |

- PSD visitors mainly participate in outdoor activities
- In general, visitors to PSD demonstrated a higher rate of participation in activities compared to visitors to other regions



Main Purpose of Visit

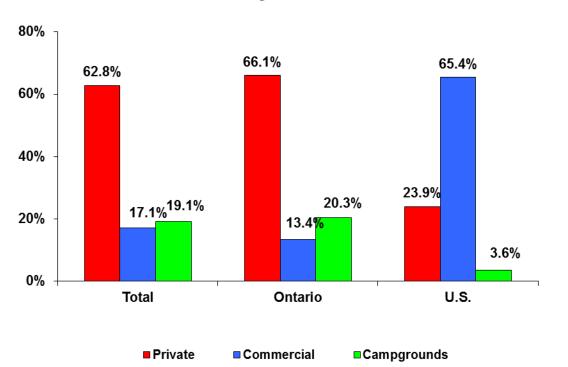


| Parry Sound District vs. Ontario | Purpose Index | | |
|--|------------------|--|--|
| Pleasure | 172 | | |
| VFR | 81 | | |
| Business | 49 | | |
| Other 30 | | | |
| VFR: Visiting Friends and / or Relatives | | | |

- Trips to Parry Sound District are mainly for pleasure
- Other includes shopping, medical, religious, hobby/trade show, etc.



Visits by Accommodation Type



| Parry Sound District vs. Ontario | Type Index | |
|--|------------|--|
| Private | 97 | |
| Commercial | 70 | |
| Campground | 332 | |

- The majority of overnight visits to Parry Sound District were spent at unpaid accommodations such as private homes and cottages
- US visitors are more likely to stay in paid accommodations such as hotels and motels



Park Statistics

| Park | # Developed Campsites | Interior Camper- Nights | Visitors | Day Use | Bus Permits | Camper- Nights | Campers | July/Aug % Occupancy |
|-----------------|--------------------------|----------------------------|----------|------------|----------------|-------------------|---------|-------------------------|
| Killbear | 880 | | 355,964 | 17,364 | 38 | 335,397 | 49,323 | 88% |
| Grundy Lake | 485 | 702 | 115,594 | 1,848 | | 110,111 | 23,937 | 73% |
| Restoule | 286 | | 58,846 | 5,090 | | 50,387 | 9,161 | 48% |
| The Massassauga | | 40,451 | | | | | | |
| Oastler | 148 | | 37,760 | 1,808 | | 35,952 | 9,717 | 71% |
| Mikisew | 248 | | 34,674 | 1,245 | | 32,365 | 8,091 | 43% |
| Sturgeon Bay | 80 | | 16,015 | 232 | | 15,783 | 4,932 | 65% |
| Total | 2,127 | 41,153 | 618,853 | 27,587 | 38 | 579,995 | 105,161 | |
| % of Ontario | 11% | 9% | 7% | 1% | 3% | 12% | 8% | |

- PSD is home to 11% of Ontario Park's campsites
- Killbear had 88% occupancy in its almost 900 campsites in Jul-Aug 2011

Source: Ontario Parks 2011



Tourism Related Establishments

| Type of Establishment | # 2011* | % of Ontario |
|---------------------------------|---------|--------------|
| Accommodations | 102 | 2.2% |
| Arts, Entertainment, Recreation | 58 | 0.6% |
| Food & Beverage | 88 | 0.3% |
| Transportation | 26 | 0.3% |
| Travel Services | 4 | 0.2% |
| Retail | 215 | 0.4% |
| Other Services | 97 | 0.3% |
| Total | 590 | 0.4% |

Parry Sound District accounts for less than 1% of Ontario's tourism related establishments

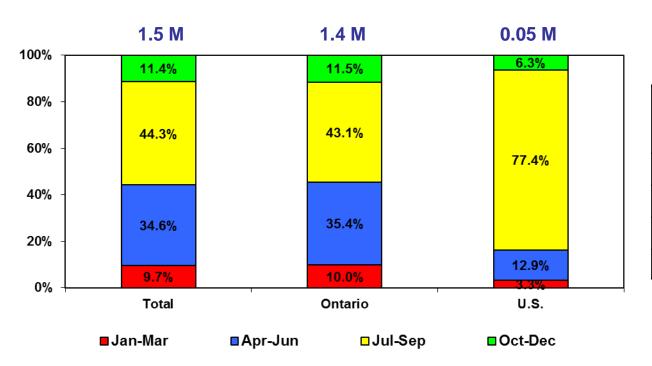
Note: Parry Sound District represented 1% (1.5 M) of total visits and 1% (\$177 M) of visitor spending

Source: Statistics Canada, Business Register 2011

^{*}Represents the actual number of establishments in that category



Visits by Time of Year



| Parry Sound District vs. Ontario | Quarter Index |
|--|------------------|
| Jan-Mar | 49 |
| Apr-Jun | 130 |
| Jul-Sept | 146 |
| Oct-Dec | 49 |

- The largest proportion of trips occur in the summer months, especially among international visitors
- The least number of trips take place in the winter months of January to March
- The region's seasonal pattern is more skewed to summer compared to Ontario



Ontario Visits by Census Division Origin

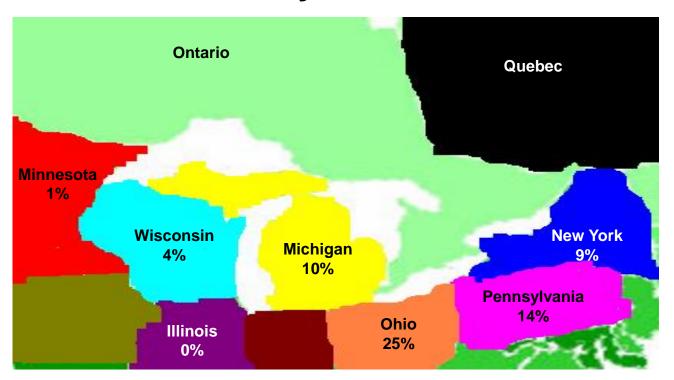
| Origin | Visits | % of Visits |
|--|---------|-------------|
| York Regional Municipality | 445,027 | 31% |
| Simcoe County | 128,411 | 9% |
| Peel Regional Municipality | 124,766 | 9% |
| Toronto Metropolitan Municipality | 108,221 | 8% |
| Wellington County | 60,806 | 4% |
| Nipissing District | 59,355 | 4% |
| Hamilton-Wentworth Regional Municipality | 59,272 | 4% |
| Waterloo Regional Municipality | 55,018 | 4% |
| Halton Regional Municipality | 49,894 | 3% |
| Durham Regional Municipality | 38,269 | 3% |

• 31% of Ontario origin visits to PSD originate from York Regional Municipality, 9% from Simcoe County, and 9% from Peel Regional Municipality

Note: Ontario visitors to Parry Sound District represented 96% (1.4 M) of total visits and 88% (\$157 M) of visitor spending



U.S. Visitors by State of Residence



63% of U.S. visitors came from border states with 25% from Ohio

Note: U.S. visitors to Parry Sound District represented 4% (52,000) of total visits and 10% (\$17 M) of visitor spending



Parry Sound District Summary

- In 2011, there were 1.5 million visits in Parry Sound District, accounting for 1% of total visits to Ontario. Visitors to Parry Sound District spent \$177 million, or 1% of total visitor spending in Ontario
- Ontario residents accounted for the vast majority of visits and spending, residents of Other Canada accounted for less than 1% of visits and spending, U.S. visitors represented 4% of visits and 10% of expenditures, and Overseas visitors accounted for 1% of visits and 2% of spending
- Visitors spent an average of \$118/trip. Overnight visitors spent 2.5 times as much per trip as same-day visitors.
- The largest proportions of expenditures were spent on Food & Beverage, Transportation and Accommodations

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Parry Sound District Summary

- 31% of Ontario origin visits to PSD originate from York Regional Municipality, 9% from Simcoe County, and 9% from Peel Regional Municipality
- 63% of U.S. visitors came from border states with 25% from Ohio
- Ontario's 9 overseas target markets accounted for 59% of overseas visitors to Parry Sound District
- The majority of visits were overnight
- Most trips were for pleasure trips
- The majority of overnight visitors stayed in unpaid accommodations



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